

## Message Text

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PAGE 01 KADUNA 00150 270755Z

10

ACTION AF-06

INFO OCT-01 ISO-00 EB-07 /014 W

----- 072656

R 270741Z FEB 75

FM AMCONSUL KADUNA

TO USDOC WASHDC

INFO SECSTATE WASHDC 2979

AMEMBASSY LAGOS

UNCLAS KADUNA 0150

E.O. 11652: N/A

TAGS: BEXP, NI

SUBJECT: PRIVATE TRADE OPPORTUNITY

1. 753/04/P0012

2. 022675

3. P. CHAVEAS

4. 753 NIGERIA

5. IRD

6A. REPLY TO --

6B. MR. GREGORY I. MBAH, MANAGING DIRECTOR

6C. PRINCIPAL BOOSHOP AND COMMERCIAL STORES

1. MAIKANO DUTSE ROAD

P. O. BOX 1687

KANO, NIGERIA

7. CABLE PRIMBOOKS: TEL 0672-3196

8. --

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9. 102-11

9A. DIRECT SALE FOR RESALE AND AGENCY.

10. 2731XXX - 0000. BOOKS.

26482XX - 0000. TABLETS AND RELATED PRODUCTS.

39510XX - 0000. PENS, MECHANICAL PENCILS, & PENPOINTS.

3952XXX - 0000. PENS, PENCILS, OFFICE AND ART SUPPLIES.

2899572 - 0000. INKS.

2893XXX - 0000. PRINTING INK.

38112XX - 0000. LABORATORY & SCIENTIFIC INSTRUMENTS.

3949XXX - 0000. SPORTING AND ATHLETIC GOODS.

PRINCIPAL BOOKSHOP AND COMMERCIAL STORES (PBCS) IS A SOLE PROPRIETORSHIP WITH A WORKING CAPITAL OF N52,000 (N1 - \$1.62) AND TOTAL ANNUAL SALES OF N386,000. PBCS EMPLOYS 13 WITH 2 IN SALES. FIRM HAS HEAD OFFICE IN KANO, BRANCH OFFICES IN SOKOTO AND MAIDUGURI. ACTS AS IMPORTER, RETAILER AND DISTRIBUTOR OF EDUCATIONAL TEXTBOOKS AND STATIONERY.

ESTABLISHED IN 1962. BANKERS, BARCLAYS BANK OF NIGERIA LIMITED, P.M.B. 3007, BANK ROAD, KANO, NIGERIA STATES FIRM'S ACCOUNT IS MAINTAINED TO THEIR ENTIRE SATISFACTION, ADDING THAT IT EXTENDS FIRM AN UNSECURED ADVANCE. THEY DESCRIBED THE SOLE PROPRIETOR AS "HONEST, RELIABLE AND TRUSTWORTHY WITH A VERY GOOD KNOWLEDGE OF HIS LINE OF BUSINESS." PBCS GAVE ITS TRADE REFERENCES AS OXFORD UNIVERSITY PRESS, P.M.B. 5142, IBADAN, NIGERIA; THOMAS WYATT, BOX 219, KADUNA, NIGERIA; CAFFREY, SAUNDERS AND CO., STATION HOUSE, DARKES LANE POTTERS BAR, HERTS, EN6 1AT, U.K.

TRAIL

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NNN

## Message Attributes

**Automatic Decaptioning:** X  
**Capture Date:** 01 JAN 1994  
**Channel Indicators:** n/a  
**Current Classification:** UNCLASSIFIED  
**Concepts:** n/a  
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**Copy:** SINGLE  
**Draft Date:** 27 FEB 1975  
**Decaption Date:** 01 JAN 1960  
**Decaption Note:**  
**Disposition Action:** n/a  
**Disposition Approved on Date:**  
**Disposition Authority:** n/a  
**Disposition Case Number:** n/a  
**Disposition Comment:**  
**Disposition Date:** 01 JAN 1960  
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EO Systematic Review  
05 JUL 2006

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**Review Transfer Date:**  
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**Secure:** OPEN  
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**Subject:** PRIVATE TRADE OPPORTUNITY  
**TAGS:** BEXP, NI  
**To:** COM  
**Type:** TE  
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